



Industrial  
Networking  
Solutions

LINE CARD

Industrial & Enterprise IoT Solutions

# INDUSTRIAL NETWORKING SOLUTIONS



**OT NETWORKS**



**WIRELESS NETWORKS**



**IT SERVICES**

## WHO WE ARE

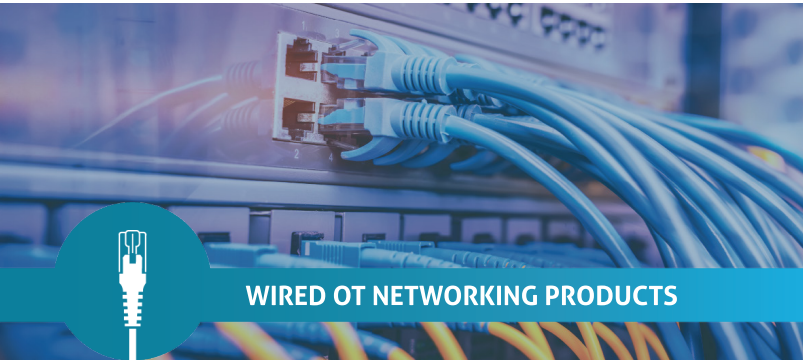
Industrial Networking Solutions (INS) provides industry-leading products, technical support, and IT services for wired and wireless machine networking applications. Since its founding in 1998, INS has seen the industry space it serves evolve from “Industrial Ethernet” to “Machine-to-Machine” (M2M) and now the “Internet of Things” (IoT). Throughout these changes in industry jargon, though, one thing has stayed constant: our commitment to provide our customers with best-in-class products, support and services for their critical wired and wireless machine networking applications.



**Explore Products  
& Services**

## INDUSTRIAL & ENTERPRISE IOT PRODUCTS

INS offers the leading Industrial and Enterprise wired and wireless IoT products. We have an experienced engineering team to assist our customers with troubleshooting existing networks, as well as designing and implementing new IT infrastructure. INS has offices conveniently located throughout the United States with representatives eager to assist with your application.



INS offers a wide range of Operation Technology (OT) network infrastructure, including switches, routers, security appliances, security cameras, cabling, and more. OT network infrastructure is designed to reliably operate in challenging environments where commercial-grade IT equipment would fail. INS stocks products from the following leading OT infrastructure manufacturers.



INS stocks 5G and LTE cellular modems and routers from the Wireless IOT industry's leading manufacturers. INS also offers Private LTE and WIFI solutions for fixed and mobile asset connectivity. Whether you need to monitor and access remote assets, connect mobile workers, or provide failover connectivity to a wired Internet connection, INS has a solution to meet your needs.

## FEATURED MANUFACTURERS



## INDUSTRIAL IT SERVICES

INS Industrial IT Services specializes in designing, deploying and providing ongoing support for critical OT (Operational Technology) and IIoT (Industrial Internet of Things) networks. Our proven approach delivers investment protection, operational efficiency and significantly reduces total cost of system ownership. Join the legion of Food and Beverage, Oil & Gas, Transportation, and other industries that trust INS Services as their OT and IIoT network services provider.

## SERVICES OFFERED

- Wired Networking
- Remote Monitoring & Access
- Cybersecurity
- Wireless Networking
- Private Cellular Networking
- Video Monitoring
- SCADA & HMI Architecture
- Data Management & Visualization
- Network Auditing