INDUSTRIAL NETWORKING SOLUTIONS
Industrial & Enterprise IoT Solutions

INS

CAPABILITY STATEMENT

CORE COMPETENCIES

INS is a value-added reseller that offers products, technical support, and engineering services for wired and wireless Internet of Things (IoT) applications including:

- Wireless IoT modems, routers, antennas and accessories
- Wired networking switches, routers and cybersecurity appliances
- Private LTE network infrastructure
- Provisioning and pre-configuration services
- IoT System Design and engineering services

DIFFERENTIATORS

INS is a pioneer in the Industrial IoT market and is one of the largest VARs in the country solely focused on this rapidly growing market. In addition to stocking and selling the leading Industrial and Enterprise M2M/IoT products, INS also has an engineering team which assists its customers with troubleshooting, designing and implementing new industrial IT infrastructure. Differentiators include:

- Substantial inventory of leading Industrial and Enterprise IoT products.
- Inhouse technical support team to assist with pre and post-sales support.
- Engineering services team to troubleshoot existing networks, design and deliver turnkey industrial IoT infrastructure systems.

PAST PERFORMANCE

SPACEX

MANUFACTURER PARTNERS

HIRSCHMANN
MOXA
SIERRA WIRELESS
CISCO
cradlepoint Connect Beyond
DINSpace
DIGI
peplink

PRODUCT PORTFOLIO

Cisco   Moxa   Hirschmann   MOBOTIX   DINSpace

Sierra Wireless   Cradlepoint   Hirschmann   INS   Moxa

COMPANY DETAILS

Industrial Networking Solutions (INS) is a Texas S corporation founded in 1998.

Size: Meets SBA Small business criteria

DUNS: 04-632-4195

NAICS: 334111, 334210, 334220, 334290, 41618, 423430, 423690, 511210, 517911, 541330, 541512, 541519

Cage Code: 3HS17

Credit Cards: Accepted

Address:

3321 Essex Drive
Richardson, TX 75082

Primary Contact:
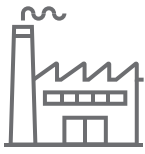
Richard Rogers
President and COO
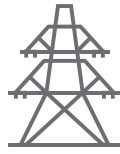
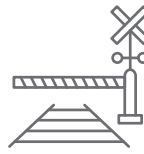800-889-1461

Website:

www.industrialnetworking.com

GSA Contract Holder
Contract # GS-35F-0494Y

INDUSTRIES SERVED

OIL & GAS

MANUFACTURING

SMART GRID

RAILWAYS

FOOD & BEVERAGE

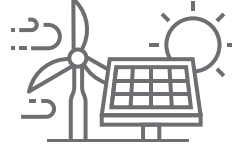**FIRST RESPONDERS**
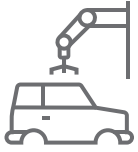
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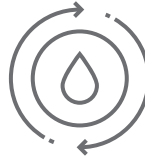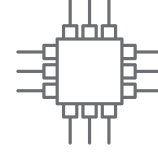
WATER/WASTEWATER

IRON & STEEL

RENEWABLE ENERGY

SEMICONDUCTOR

CHEMICAL PROCESSING

INDUSTRIAL IT SERVICES

INS Industrial IT Services specializes in designing, deploying and providing ongoing support for critical OT (Operational Technology) and IIoT (Industrial Internet of Things) networks. Our proven approach delivers investment protection, operational efficiency and significantly reduces total cost of system ownership. Join the legion of Food and Beverage, Oil & Gas, Transportation and other industries that trust INS Services as their OT and IIoT network services provider. Services include:

WIRED NETWORKING

WIRELESS NETWORKING

DATA MANAGEMENT & VISUALIZATION

REMOTE MONITORING & ACCESS

VIDEO MONITORING

NETWORK AUDITING

CYBERSECURITY

SCADA & HMI ARCHITECTURE

ETHERNET NETWORK TRAINING

PORTABLE DATA NETWORKS

Rapidly deploy a secure portable Internet-connected WIFI and Ethernet network with Internet connectivity in even the most challenging environments, without a need for continuous local power. Closed case solution, just power on and you are ready go.

FIREFIGHTERS

POLICE

MILITARY

RESCUE

EVENTS

FIELD SERVICE

PORTABLES LINE