



Industrial & Enterprise M2M Solutions

WHO WE ARE

INS distributes products, offers technical support and provides IT services for wired and wireless machine networking applications. Since its founding in 1998, INS has seen the industry space it serves variously labelled "Industrial Ethernet", "Machine-to-Machine" (M2M) and now the "Internet of Things" (IoT). Throughout these changes in industry jargon, one thing has stayed constant: INS's commitment to provide our customers with best-in-class products, support and services for their critical wired and wireless machine networking applications.

CONTACT INS



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"INS is a partner who provides quality products, expert service & knowledgeable support..."

— Hugh Roddy Senior Director
Global Automation/Controls &
Energy Management **CHOBANI**

WIRED INFRASTRUCTURE



Hirschmann

Industrial-grade managed & unmanaged Ethernet switches



Moxa

Industrial-grade managed & unmanaged Ethernet switches



Cisco

Industrial & commercial-grade Ethernet switches & routers



Weed Instrument

Fiber-optic modems supporting leading industrial protocols

WIRELESS INFRASTRUCTURE



Sierra Wireless

Cellular connectivity routers, modems & gateways



CradlePoint

Cellular connectivity routers, modems & gateways



ESTeem

Serial & Ethernet radios for industrial environments



Moxa

Indoor & outdoor Ethernet radios

NETWORK SECURITY & REMOTE ACCESS



Secomea

Secure remote access to industrial devices



Endian

Industrial Ethernet firewalls & routers



eWON

Secure remote access to industrial devices



Hirschmann

Industrial Ethernet firewalls & routers

SERIAL, USB & TELEPHONE INFRASTRUCTURE



Digi

Serial-to-Ethernet network solutions



Lantronix

Serial-to-Ethernet network solutions



Westermo

Industrial telephone modems & serial extenders



Robust DataComm

Serial line conditioners & converters

CABLE, CONNECTIVITY & ENCLOSURES



Belden

Copper & fiber-optic cable & patch panels



Optical Cable Corporation

Fiber-optic cable, connectors & cable assemblies



Rittal

Free-standing & wall mount cabinets, racks & enclosures



DINSpace

Compact DIN-rail mount patch panels

VIDEO & KVM



MOBOTIX

Indoor/outdoor high-resolution IP video cameras



Adder

KVM switches, extenders & network DVI extenders



Matrox

KVM extenders & remote graphics units



Moxa

Industrial IP video cameras & video servers

INDUSTRIAL COMPUTING & I/O



Dynics

Panel-mount industrial computers & monitors



Pro-face

Operator interfaces & intrinsically safe computers



Moxa

Industrial computers, serial I/O & Ethernet I/O



eWON

Remotely accessible digital and analog I/O

SOFTWARE



AVMS

Cellular device management from Sierra Wireless



ECM

Cellular device management from CradlePoint



Ignition

Web-Based HMI, SCADA & MES Software



Hirschmann

Industrial network device management software

SERVICES



INDUSTRIAL IT SERVICES

INS Services provides our customers with the confidence that their industrial Ethernet infrastructure is manageable, expandable, reliable and secure. We accomplish this with well-trained engineering resources, world-class products and years of application experience. INS Services are provided by highly trained network professionals with control system engineering backgrounds.

OFFERINGS

- Process Control Networks
- Wireless Networking
- Cellular M2M Telemetry
- Video Monitoring
- Network Security
- SCADA & HMI

TRAINING

ETHERNET NETWORKING TRAINING

Industrial users face a wide range of options when designing and implementing plant-level Ethernet networks, as well as video monitoring and security systems. INS Training helps engineers and plant personnel design, implement and maintain Ethernet infrastructure with an emphasis on the unique needs and challenges presented in industrial applications.

OFFERINGS

- Ethernet Networking Basics
- Advanced Ethernet & Emerging Technologies
- Custom Lab Sessions
- IP Video Cameras
- Onsite Customer Specific Training

